

VULNERABILITY MANAGEMENT & REMEDIATION SERVICES

FIND WEAKNESSES. PRIORITIZE RISK. FIX WHAT MATTERS.

Every organization has vulnerabilities—but unmanaged vulnerabilities create opportunity for attackers. With constant infrastructure changes, new CVEs, and expanding attack surfaces, vulnerability management must be continuous, risk-driven, and operationally effective.

Haden Grey's Vulnerability Management & Remediation services help organizations identify, prioritize, and remediate vulnerabilities before they are exploited. We go beyond scanning to deliver actionable, risk-based programs that reduce exposure and improve security maturity.

Our approach combines deep security expertise, threat-informed prioritization, and practical remediation guidance to drive measurable risk reduction.

SERVICE OVERVIEW

Haden Grey delivers end-to-end vulnerability management services spanning advisory, program design, scanning, prioritization, and remediation support. We help organizations:

- Identify vulnerabilities across assets and environments
- Prioritize remediation based on real risk
- Reduce attack surface exposure
- Improve patch and remediation processes
- Strengthen compliance posture
- Build sustainable vulnerability management programs

Our services are vendor-agnostic and tailored to your environment, asset landscape, and risk tolerance.

OUR DELIVERY METHODOLOGY

Assess

Evaluate current VM maturity and exposure.

Design

Develop scalable vulnerability management frameworks.

Implement

Deploy scanning and prioritization capabilities.

Optimize

Continuously refine and mature the program.

CORE CAPABILITIES

1. Vulnerability Management Program Design

Build a Mature, Repeatable Program

We design structured programs aligned to business and risk priorities.

Capabilities Include:

- VM program framework development
- Policy and SLA definition
- Governance model design
- Roles and responsibility mapping
- Metrics and KPI framework design

Benefits:

- Clear program structure
- Improved accountability
- Measurable outcomes

2. Asset Discovery & Attack Surface Visibility

Know What to Protect

We help ensure all assets are included in scope.

Capabilities Include:

- Internal and external asset discovery
- Cloud and hybrid asset visibility
- Shadow IT identification
- Asset inventory alignment
- Exposure mapping

Benefits:

- Reduced blind spots
- Better coverage
- Improved prioritization

3. Vulnerability Identification & Scanning

Continuous Detection

We support comprehensive vulnerability detection.

Capabilities Include:

- Network vulnerability scanning
- Agent-based endpoint scanning
- Cloud and container scanning
- Web application scanning
- Configuration assessments

Benefits:

- Early risk identification
- Continuous visibility
- Broader coverage

4. Risk-Based Prioritization

Focus on What Matters Most

We prioritize vulnerabilities based on real-world risk.

Capabilities Include:

- Threat intelligence integration
- Exploitability analysis
- Business criticality mapping
- CVSS contextualization
- Exposure-based prioritization

Benefits:

- Smarter remediation focus
- Reduced noise
- Faster risk reduction

5. Remediation & Mitigation Support

Turn Findings Into Action

We help organizations close gaps efficiently.

Capabilities Include:

- Patch prioritization guidance
- Remediation playbooks
- Compensating control strategies
- Change management alignment
- Exception management frameworks

Benefits:

- Faster remediation cycles
- Reduced operational friction
- Sustainable improvements

6. Reporting & Metrics

Demonstrate Progress

We provide clear visibility into risk trends.

Capabilities Include:

- Executive-level reporting
- Risk trend analysis
- SLA tracking
- Compliance reporting
- Dashboard development

Benefits:

- Better decision-making
- Program transparency
- Audit readiness

TECHNOLOGY ALIGNMENT

Haden Grey works across leading vulnerability management and exposure management platforms.

Common vulnerability management platforms include:

- Tenable (Nessus / Tenable.io / Tenable.sc)
- Qualys VMDR
- Rapid7 InsightVM
- Microsoft Defender Vulnerability Management
- Wiz (cloud exposure management)
- Orca Security
- Palo Alto Networks Cortex Xpanse
- Balbix
- Kenna Security (risk-based prioritization)

VULNERABILITY ADVISORY SERVICES

- Vulnerability management maturity assessments
- Program gap analysis
- Tool evaluation and rationalization
- Risk posture reviews
- Compliance alignment reviews
- M&A risk assessments

IMPLEMENTATION SERVICES

- VM platform deployment guidance
- Scanner configuration and tuning
- Asset onboarding
- Workflow integration
- Automation enablement

MANAGED VULNERABILITY SERVICES

- Scheduled and continuous scanning
- Risk-based prioritization support
- Remediation tracking
- Reporting and analytics
- SLA-based support models
- Continuous improvement programs

BUSINESS OUTCOMES

Organizations partnering with Haden Grey achieve:

- Reduced attack surface
- Faster remediation cycles
- Risk-based prioritization
- Improved compliance posture
- Better visibility into exposure
- Stronger cyber hygiene
- Sustainable VM programs

WHY HADEN GREY

Clients choose Haden Grey for:

- Deep vulnerability and risk expertise
- Vendor-agnostic advisory
- Proven enterprise delivery
- Security-first, business-aligned approach
- White-glove client service
- Practical, outcome-driven solutions



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